

New Consultant's Corner

Read Carefully: Vital info for YOU!!

Many Congrats on making the great business decision to begin your Mary Kay Career! I am so thrilled to have you on our Dynamo Team! Write down the following info, keep in your datebook & rolodex, and begin to do these steps!

- Your **beginning training: BOOT CAMP!** Every **Sun. eve, 7-8 pm, CT.** Take notes! (**1.641.985.1000 Access code: 902424#**). RSVP 2 me by Sun. afternoon that U will B on the call, taught by a top Director!
- Listen to your Baratti Unit's **DAily Hotline message** (a few min): (**1.212.990.7018**). When I stop talking, U talk & leave me a message each day!
- **Every weekend**, listen to **Weekend Wisdom Workshop training**, sponsored by your famous, multi-millionaire, National Sales Director, Judie McCoy. (**212.990.6852**)
- Your Unit number: 2600. Your Director name & info: Nancy Jo Baratti, Future Exec. Sr. Director: 3050 Nassau Drive in Brookfield, WI 53045-3432. Phone: 262.785.9522. Fax: 262.785.9973 (notify me to get off of the computer first); email: baratti@msn.com OR nbaratti@marykay.com. Your Director/ Unit WEBSITE, to access monthly newsletter and tons of training: www.myunitsite.com/nbaratti.
- When you go to our mutual website, listed above, click on "Training Center". Then Click on "New Consultant Jumpstart". Then, click on all links that have the word 'Inventory' in the title. Download, print off and read thoroughly. Also, click on the 'Smart Start' link. This is a very wise way to begin!
- Your National Sales Director & Seminar Affiliation: Judie McCoy, Sapphire Division. Her Motivational/ informational hotline number, for daily inspiration, including weekends (Weekend Wisdom Workshop) is: 1- (212) -990 -6852.

Judie's Training Hotline numbers, (listen to all 3 in your first two weeks and earn a prize from me)

Training Hotline Number #1). 1-(212)-990-6598. Geared to "newbies", is about the importance of beginning with inventory. Listen more than once! Take notes!

Training Hotline Number #2). 1-(212)-990-6599. How to build your business with lots of bookings!!

Training Hotline Number #3). 1-(212)-461-8660. Your NSD presents the Mary Kay Marketing Plan! Ultimately, a great way for your sharp prospects to hear the Company's "Secrets and Commissions" @ no obligation! YOU listen first, so you know what to expect. Have your guests complete the Opinion Poll/Survey after they listen, and hand in to me, your Director.

NOTE: This survey is available on your NSD's website: www.judiemccoy.com Your codes are: first password is "area"...second password is "consultant". Click on the appropriate links to download and print off the survey to give to each guest.

MORE FUN: Your guests can go to Judie's website all by themselves. They can read about our Company and the Opportunity. Their first password is "guest". The second password is also "guest". They will have fun with this!

TO DO "VERY FIRST": "Five in Five"!!

Demonstrate the Satin Hands treatment to at least 5 women in your first 5 days, and earn a Gold MK Money BAG! Hand in this voucher to your Director the next week:

- 1.
- 2.
- 3.
- 4.
- 5.

BEGINNING GOAL: Hold a Perfect/Power START!!

- Facial 15 women in your first 2 weeks and win Gold Perfect Start Pin
- Repeat the above in the next two weeks and earn the Gold & Crystal PS pin!



Pearls of Sharing

Do 3 interviews and earn **earrings!**
Do 3 more interviews and earn **bracelet!**
Add one new active recruit to your team and earn **necklace!**

