

# add it up!

## 1st scenario

**\$1,800  
wholesale order\***

equals

**1 prize: 1800 category**

and

the **Sapphire** star.

## 2nd scenario

**\$1,800  
wholesale order\***

plus

**1 qualified new personal  
team member\*\*  
(600 credits)**

equals

**1 prize: 2400 category**

and

the **Ruby** star.

## 3rd scenario

**\$3,600  
wholesale order\***

plus

**2 qualified new personal  
team members\*\*  
(1200 credits)**

equals

**1 prize: 4800 category**

or

**2 prizes: 2400 category**

or

**1 prize: 1800 category**

and

**1 prize: 3000 category**

and

the **Pearl** star.

## 4th scenario

**\$4,800  
wholesale order\***

plus

**2 qualified new personal  
team members\*\*  
(1200 credits)**

equals

**1 prize: 6000 category**

or

**2 prizes: 1800 category**

and

**1 prize: 2400 category**

or

**2 prizes: 3000 category**

and

the **Pearl** star.

With the Star Consultant program, you can earn recognition for developing your total business — sales *and* team building. Now that team-building credits can help you qualify for both Star Consultant prizes and Ladder of Success jewelry, here's what it could mean for you.

Contest Credit	Recognition	
1800	Sapphire	Contest credit is any combination of at least \$1,800 in wholesale Section 1 orders plus qualified new personal team members.**
2400	Ruby	
3000	Diamond	
3600	Emerald	
4800	Pearl	

\*\$1,800 minimum wholesale order within the contest quarter required to qualify as a Star Consultant.  
\*\*A qualified new personal team member is one whose Independent Beauty Consultant Agreement and a minimum of \$600 in wholesale Section 1 orders are postmarked within the contest quarter.