Welcome to the Genuine Gems Unit!

I am so excited that you have made the decision to start your Mary Kay Career! As your Sales Director, working with new consultants is one of my favorite things to do! I'm looking forward to working with you and supporting you in your new business.

I began my Mary Kay business in Nov. of 1998, debuted as a Director in June of 2002, I live in Enterprise, AL with my supportive husband, Brandon, and my two teenage children.

Joy's Genuine Gems is a Cadillac unit and we are experiencing explosive growth! In fact, we have achieved Four Unit Clubs, Fabulous 50's, Honor Society, and were the #1 Unit in the Chadbourn National Area for Sharing! We encourage you to jump right in and grow along with us as we achieve our Unit Goal of Million.

Enclosed in this welcome packet, you will find ideas on how to get your business started, and I encourage you to listen to the "Getting Started" CD within the next 24 hours. I will call and follow up with you to answer any questions you may have and to help you get started! I'm sure you have many questions, and as a new Consultant, I did too. We will discuss all of your questions and concerns in detail, and I am here to train and support you along your new journey.

Each week we have Success Events for training and recognition. If you are not local to me, I will locate a Mary Kay Success Event near you. Attendance at the Success Events whenever possible will be vital to your success in this business. It is a fabulous opportunity to learn the business and get to know other Consultants and Directors.

Our exciting unit goals this year include building 3 NEW Directors! Will one of them be YOU? Whatever goals you have for your Mary Kay business, I will be watching with pride as you carve your own path and pursue your dreams!

As your Director, it's my job to match my time with 100% of your efforts. This business is truly what you design it to be, and I'm here to help in any way that I can. Again, congratulations on your new business and welcome to our Genuine unit!