






Want to get your new business off to a POWERFUL START?!!?

This sheet contains "step-by-step" instructions to your success. Please follow this Million \$ Checklist for strongest results in your first 30 days. If you want success fast, stick to the Checklist. If you ever feel overwhelmed, go back to the Checklist. Regardless of any other information you receive along the way, **STAY WITH THIS CHECKLIST!** You may want to keep it handy so we can talk about it over the phone. Your success is important to us!

MILLION \$ CHECKLIST *(to be completed in your first 30 days)*

Name: _____ Start Date: _____

<input type="checkbox"/>	I have listened to the Getting Started CD, made my inventory decision, and placed my first wholesale product order of \$_____. Place a "STAR" order in the month you sign your agreement or the following calendar month to earn your "All-Star Pin"!	
<input type="checkbox"/>	I have created my contact list of 30 or more names!	
<input type="checkbox"/>	I understand the Perfect Start program (Book 8 classes to hold 5) and will complete my booking blitz by my 14th day as a consultant to hold at least 5 classes by the end of my 30 days in order to earn my Perfect Start Pin!	
<input type="checkbox"/>	I have visited www.myunitsite.com/jgress checked out the New Consultant Page and printed the Skin Care Class outline!	
<input type="checkbox"/>	I have read, studied and used the information on the Coaching Sheet (from the website) and I have put together (or ordered supplies for) 20 Hostess Packets (Look Book, Hostess Brochure, Team-Building Brochure, and a Business Card with a Listen For A Lip Gloss label on the back)!	
<input type="checkbox"/>	I have followed the 5 steps above and booked my first 8 classes to earn my Skin Care Class Training CD!	
<input type="checkbox"/>	I have studied the educational tools and watched the Skin Care Class DVD that came with my Starter Kit!	
<input type="checkbox"/>	I have my Skin Care Class supplies put together and ready to go with my demo products in my demo Travel Roll-up Bag!	
<input type="checkbox"/>	I have tried all the products in my Starter Kit!	
<input type="checkbox"/>	I have <u>completed</u> my Perfect Start for my PS PIN!	
<input type="checkbox"/>	I have completed 5 practice interviews with my Director to earn my Jeweled Calculator!	
<input type="checkbox"/>	I have filled out my first Perfect 10 Tracking Sheet and turned it into my Director!	
<input type="checkbox"/>	BONUS: I have at least \$3600 wholesale in regular line products on my shelf to earn my Profit Level \$ Pin!	
	Congratulations!!! Now, return this completed Checklist to your Director for your Prizes. Complete them all and earn your Mary Kay Logo Watch!	

Please send a copy of your checklist to your Director to redeem your prizes.

Please let your Director know if you have *any* questions! We're here to support you!