

It's In The Bag

The main idea is to put little items in a bag that each represent a topic for marketing (or reason for doing Mary Kay). Pass the bag around, having each guest take out an item, until all the items are gone. (In a small class each guest may have 2 or 3 items.) Then go around the table and have each guest try to guess what her item represents in Mary Kay. Each correct guess wins a ticket(s). If she cannot guess it, another guest may have the opportunity to guess it.

car



Small toy cars, laminated cutouts of the Grand Am from the company postcard, a set of keys

money



A copy of your recent paycheck or your Director's recent paycheck, a small piggy bank, a (fake) \$100

Flexibility



Small plastic watch, a picture of your family with a rubber band around it, an hourglass

Tax Benefits



A copy of a 1040 form

(you can print these from the internet)

****For added cuteness, you can fold the form in half, punch two holes in it and tie a ribbon on it.****

Self-Esteem & Personal Growth



A box of heart candy, a small mirror, children's vitamins

Prizes & Recognition



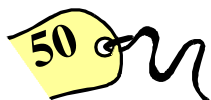
Laminated pictures from the Star brochure, ribbons, MK Logo Pin, a ring box, MK Gold Medal

Training



Training tape, notebook, Career Essentials tape, coach whistle

Discount



A flattened box of product, a small gift bag, a product sample, beauty book