

We are On the Run to #1

Makin' A Million!

To generate this much **GREEN**, we need **EVERYONE** equipped for Success. I want us to be the most **BOOKING, Selling, and Sharing** Unit in all of Mary Kay!

So, here is our Million \$ Plan!

The enclosed plan is posted on our Unit website(www.myunitsite.com/jgress password dream) so anytime you are unsure of what step to take next in your business, please refer back to this **PLAN**. Will you take time to read through the plan carefully to make sure that you're taking full advantage of every opportunity that is available to you? Remember, MK is a proven business that has stood the test of time over the past 46yrs. This business works if YOU do.

ARE YOU READY?

Let's show the World what we're made of!

Monday Night Live!

This is your most important Full Circle appointment of the week! There truly isn't a better way to Learn while you Earn. See our website for location info. Mary Kay attire applies – no slacks. (if you are not local to me, I will find a weekly training event in your area!)

7pm MNL Begins

*Please introduce your guests to me as they arrive and allow me to say good-bye before they leave

*Please bring a Look color sample card for your models, unless otherwise stated

*To help me build your teams, please allow me to close all of our guests before answering Consultant questions

Group Marketing Calls

These calls are held to help you Master the Marketing Plan. Listening to me interact with your guests equips you to answer questions about the business plan when I'm not around!

Thursdays at 7pm central. See our unit website for a script to help you invite guests to the call, 712-432-1680 pin 993713#

Mary Kay MBA Training Calls (Master Beauty Advisor)

Can you believe that we have Gems from Coast – to – Coast? I love our training calls! (Each week we have a different guest Director Speaker and topic for her to train on)

Need to Master the Mary Kay Basics? Every **Sunday at 8pm Central.** Don't miss out on this valuable training. 712-432-1680 pin 993713#

New Consultant Training

A New Consultant Jumpstart CD was included in your Welcome packet. Be sure and listen to it several times. Training worksheets are located on our unit website to go along with the orientation information. (Look under New Consultant training packet) Attend orientation locally with your Director, to receive even more detailed information- held once monthly.

Red Jacket Debuts

CONGRATULATIONS! When you achieve Star Recruiter status with your third active team member, we will welcome you to my Genuine Leadership Team in a fun MNL induction ceremony! Red jacket debuts are a Blast and will take place once a month or as often as needed.

You truly are a MILLION \$ Unit, and I am so proud and honored to work with each of you!

