



I feel that I have discovered

THE FOUNTAIN OF YOUTH!

by Independent Senior Sales Director Denise Kucharski

OK, I have a story ... my good friend on MK staff, Ellen Thurman, stopped me backstage at Seminar and asked, "Are you speaking on stage today?"

I said, "Nooooo?" Then she lowered her voice and asked, "Have you had some 'work' done?" I said, "Nooo!"

She said, "I would swear you had the backstage professional makeup artists do your makeup, or you'd had some work done!!"

My answer: "It's something even better ... I feel as if I've discovered the **FOUNTAIN OF YOUTH!** Guess what! I did what I tell my customers to do. A week before Seminar ... Monday I used Microdermabrasion, Tuesday I used Even Complexion Mask, Wednesday micro, Thursday ECM, Friday micro, Saturday ECM ... and voila, I have a new face and a new neck!!!! (I even kept it going during the busy pace of Seminar, and since I've gotten home.) Ellen was amazed and so am I!

Now, my routine is to think of Monday as "Micro Monday" ... I do Microdermabrasion M,W,F, alternate it with Even Complexion Mask on T, Th,Sat, and let my skin rest on Sunday. It can be done morning or evening. For my schedule, I prefer mornings. And I love Mask day, because I race around during the 10 minutes it stays on, to see how many things I can get done in that 10 minutes ... make the bed, brush my teeth, choose my clothes for the day, etc. It's like a game!

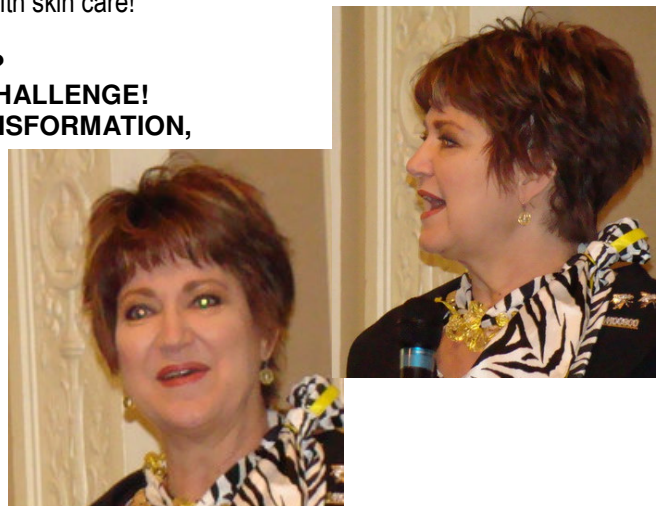
As I met with long time customers in Wichita Falls for 3 days after Seminar, I shared my **FOUNTAIN OF YOUTH** story, called it "True Confessions of your MK Consultant" and they laughed there are 3 essential parts, the **Miracle Set, Serum C, and the story above.** I challenged my customers to do a "7 DAY TEST" alternating Micro & ECM for 7 days, keep their Miracle Set and Serum C going, and see what it does for them. Since then, I've had story after story from customers that they are thrilled with the results! Now I am sharing it with customers of a "certain age" or "any age" who want to go all the way with skin care!

**ARE YOU INSPIRED?
IF SO, I GIVE YOU THE 7 DAY CHALLENGE!
LET ME KNOW ABOUT YOUR TRANSFORMATION,
AND THEN WHAT IT DOES FOR YOUR
BUSINESS TO SHARE
YOUR TESTIMONIAL WITH CUSTOMERS.**

At age 55, I'm thrilled!

*Never underestimate the power of
your personal testimonial!*

Denise Kucharski



Fountain of Youth



Order of Application

Suggestion:
Microdermabrasion on M,W,F
ECMask on T,Th,Sat
Let your skin rest on Sunday!
Can be done morning or night.

Morning

Timewise 3-in-1 Cleaner-

(can alternate micro and ecm in mornings, instead of evenings, if you prefer)

Replenishing Serum + C
Even Complexion Essence
Day Solution
Moisturizer
Firming Eye Cream
Oil-Free Hydrating Gel
TA Line Reducer
Foundation

Evening Opt:Eye Makeup Remover

Timewise 3-in-1 Cleanser

Alternate nights (or mornings)

Microdermabrasion Step 1 & 2

or

Even Complexion Mask

Replenishing Serum + C
Even Complexion Essence
Night Solution
Moisturizer
Firming Eye Cream
Oil-Free Hydrating Gel

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MARY KAY® get set for beauty



Keep your products organized and close at hand with the Travel Rollup Bag. (Set prices do not include the travel rollup bag)

Ultimate Miracle Set™ From **\$175** Add your choice of foundation from **\$14**

- TimeWise® Age-Fighting Moisturizer
- TimeWise® 3-In-1 Cleanser
- TimeWise® Day Solution Sunscreen SPF 25*
- TimeWise® Night Solution
- Mary Kay® Foundation
- TimeWise® Microdermabrasion Set
- TimeWise® Firming Eye Cream



* Over-the-counter drug product

Contact me to order!

Miracle Set®, From **\$90***

- TimeWise® 3-In-1 Cleanser
- TimeWise® Age-Fighting Moisturizer
- TimeWise® Day Solution Sunscreen SPF 25†
- TimeWise® Night Solution
- Your choice of Mary Kay® foundation



*As shown \$118

†Over-the-counter drug product

TimeWise® Replenishing Serum+C, **\$55**

- Give collagen a boost*.
- Help skin bounce back.



*Based on in vitro test

TimeWise Body™ Body Care Set, **\$46**

Take the fight against aging beyond your face with:

- TimeWise Body™ Hand and Décolleté Cream
- TimeWise Body™ Sunscreen SPF 15*
- TimeWise Body™ Targeted-Action® Toning Lotion



*Over-the-counter drug product

Oil and Blemish Control Set, **\$40**

- Blemish Control Toner 3*
- Acne Treatment Gel*
- Oil Mattifier
- Beauty Blotters® Oil-Absorbing Tissues



*Over-the-counter drug product

* All prices are suggested retail

Age-Defying Set, **\$85**

- TimeWise® Firming Eye Cream
- TimeWise® Microdermabrasion Set



Even Complexion Power Pair, **\$55**

- TimeWise® Even Complexion Mask
- TimeWise® Even Complexion Essence

Get the best of both worlds – the immediate skin tone brightening benefits of TimeWise® Even Complexion Mask and the long-term, even skin tone benefits of TimeWise® Even Complexion Essence.



Complete Color Set, **\$113.50**

- Mary Kay® Mineral Eye Colors (3)
- Mary Kay® Mineral Cheek Color
- Mary Kay® Creme Lipstick
- Mary Kay® Compact (unfilled)
- Compact Cheek Brush
- Eye Applicators (pack of two)
- Mary Kay® Lip Liner
- Mary Kay® NouriShine® Lip Gloss
- Mary Kay® Eyeliner
- Mary Kay® Ultimate Mascara™



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