

## Earned Discount Privalege

You will get 50% discount on your products when you order \$400 retail/\$200 wholesale or more in 1 order.

You will get 50% discount on ANY size order for the following 2 calendar months

During any one of those 3 months when the cumulative wholesale orders equal \$200 or more in 1 month, you begin the 3 month cycle again (2nd example)

When you place a product order AFTER the 3 month cycle, you will pay full price. **(in orange)**

You can begin the 3 month cycle at any time with \$200 or more wholesale in a month. That begins the EARNED DISCOUNT PRIVALEGE.

Wholesale orders in the 4th month or more **MUST** be \$200 wholesale in 1 order, not cumulative

May	June	July	August	September	October
\$200—1 order	\$50—1 order	\$75—one order	\$200—1 order \$75—1 order	\$15—1 order	\$125—1 order
\$200—1 order	\$0	\$125—1 order \$75—1 order <b>Total this month—\$200</b>	\$50—1 order	\$0	<b>\$75—1 order</b> <b>Pay full price</b>
\$200—1 order	\$50	\$0	<b>\$150—1 order</b> <b>Pay full price</b>		

Remember, you will pay \$8.75 shipping on ANY size order unless you pick up your products at the branch. Use this system intelligently! Having a stock of frequently sold items (even to yourself) may be a wise business decision.